# Explore Our Funds

Beyond Ordinary ETFs™

- About Us & Our Funds
- Thematic Access
- Income
- International Access
- Smart Core
- Alpha
- Risk Management



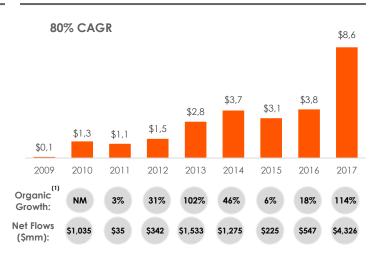
# **Business Snapshot**

#### **Company Overview**

- Founded in 2008, Global X is a New York-based ETF sponsor
  - Provides access to high-quality and cost-efficient investment solutions
- ~\$10.01bn in AUM across 52 ETFs as of March 9, 2018
  - 18 ETFs with over \$100mm in AUM (up from 9 in Q4 2015)
  - Positive net flows for 80 of 97 months since inception
- Increasingly diversified product suite
  - Leadership in income, thematic, and international ETFs
- Diversified client base with >500,000 investors across:
  - Self-directed retail, FAs, RIAs, IBDs, HFs, MFs, Family Offices, Institutions
- Exemptive relief for major categories of active and passive ETFs

#### ETF Solutions Overview (12/31/2017)

#### Historical AUM (\$bn)



#### INCOME



\$2,935 million / 11 ETFs

Solutions for investors seeking to increase / diversify a portfolio's income



#### THEMATIC ACCESS



Products built around specific trends or themes. Includes industries that stand to benefit from structural changes in the macroeconomic environment



#### INTL. ACCESS

\$1,404 million / 16 ETFs
Direct exposure to specific
markets around the globe
including Europe, Asia, LatAm,
and Frontier Markets



#### **SMART CORE**

\$151 million / 4 ETFs

Key portfolio building blocks that seek to deliver smarter exposure to specific risk factors across geographies



#### **ALPHA**

\$60 million / 2 ETFs

Goal of delivering marketbeating total returns by following systematic, academically-backed strategies



#### **RISK MGMT**

\$11 million / 2 ETFs

Seeking to reduce or manage volatility to guide investors through changing market environments

(1) Net flows / BoP AuM.



# Strong Position in the US ETF Market

Global X is one of the fastest growing ETF providers between \$5-\$50bn in AUM and the fastest growing independent firm

ETF Providers \$5-\$50bn in AUM (Ranked by AUM)(1)

			AUM Growth
		AUM (\$bn)	Since 12/31/2015
1	iShares	\$1,350.7	71%
2	Vanguard	855.1	83%
3	State Street	622.2	57%
4	PowerShares	173.1 <sup>(2)</sup>	$NM^{2)}$
5	Schwab	99.1	157%
_6_	First Trust	57.4	59%
7	WisdomTree	46.7	(0%)
8	Van Eck	34.4	85%
9	ProShares	29.1	22%
10	Flexshares	16.1	112%
11	PIMCO	14.9	32%
12	ALPS	14.6	67%
13	Deutsche X-Trackers	13.1	(30%)
14	Direxion	12.6	58%
15	Fidelity	8.8	148%
16	GLOBAL X	\$8.6	178%
17	Goldman Sachs	6.5	550%
18	IndexIQ	3.6	140%
19	USCF	3.5	(29%)
20	ETF Securities	2.7	50%
	Grayscale	2.6	NA
22	Oppenheimer	2.5	192%
23	Exchange Traded Concepts	2.5	1602%
24	VictoryShares	2.2	475%
25	Principal	2.2	7381%
26	Vident Financial	1.9	44%
27	Kraneshares	1.6	744%
28	Pacer	1.6	190%
29	Pure Funds	1.5	96%
30	Columbia Threadneedle Inv (	1.4	72%

ETF Providers \$5-\$50bn in AUM (Ranked by Growth)

	Rank	ETF Provider	Growth Since 12/31/2015
	1	Goldman Sachs	550%
	2	Global X	1 <b>78</b> %
	3	Fidelity	148%
	4	Flexshares	112%
_ _ _	5	Van Eck	85%
	6	ALPS	67%
	7	Direxion	58%
	8	PIMCO	32%
	9	ProShares	22%
	10	WisdomTree	(0%)
	11	Deutsche X-Trackers	(30%)

ETF Providers \$5-\$50bn in AUM (Ranked by 2017 Net Flows)

Rank	ETF Provider	2017 Net Flows (\$mm)	RR Rev. on Flows (\$mm) Estimated
1	Global X	\$4,316	\$27.1
2	Goldman Sachs	2,765	5.0
3	ALPS	2,757	20.7
4	Flexshares (Northern Trust)	2,674	10.9
5	Fidelity	2,584	3.5
6	Van Eck	2,502	5.2
7	PIMCO	2,233	6.0
8	ProShares	1,554	8.0
9	Direxion	439	2.8
10	WisdowTree	224	(1.7)
11	Deutsche X-Trackers	(1,810)	(7.3)

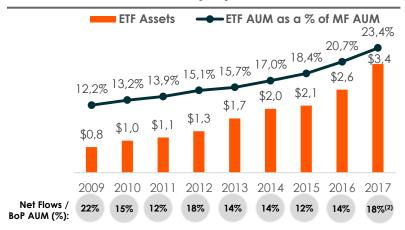
<sup>(2)</sup> Pro forma for acquisition of Guggenheim's ETF business. AUM growth NM due to acquisition.



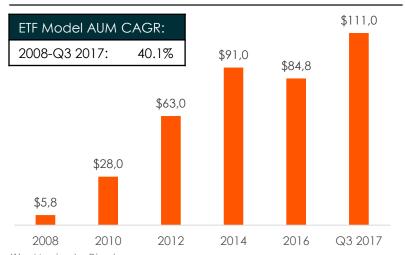
<sup>(1)</sup> Excludes providers with majority of AUM in ETNs.

# Very Well Positioned for Future Growth

#### Growth in U.S. ETF Market (\$tn)(1)



#### Historical ETF Model Growth (\$bn)(3)



- (1) Morningstar Direct.
- (2) Net flows / BoP AuM.
- (3) Morningstar ETF Managed Portfolios Landscape Reports.

Global X is Targeting the Fastest Growing Segments Within an Already Rapidly Growing ETF Sector

- Thematic ETFs
- Model Portfolios (new initiative, Jon Maier managed \$40bn+ in ETF assets at Merrill Lynch)
- Low cost (e.g., MLP and Preferred ETFs are approximately half the fee of competitors)
- Multi-factor and other Smart Beta ETFs
- ESG/Values ETFs
- High dividend strategies (SuperDividend)



### Our Team

#### 70+ years of cumulative, ETF-specific industry experience supported by fully-staffed functional areas (~40 employees)



GLOBAL X (Co-Founder) RADIAN OLIVER WYMAN **器Wharton** 



Jefferies Morgan Stanley Kellogg



GLOBAL X (Co-Founder) EDGWM inug is: (Founder) Prudential





Bruno del Ama Chairman & CEO

Luis Berruga President & COO

Jose Gonzalez Principal, Chief Innovation Officer

Jon Maier Chief Investment Officer



Selected Team

Members

Dechert HARVARD















**Daphne Chisolm** General Counsel

**Chris Ciompi Head of Marketing** 

Joe Costello Chief Compliance Officer

**Brian Diessner** Head of Sales

Chang Kim, CFA Head of PM & PA

#### Sales & Capital Markets

6 Regional Directors

1 Regional Investment Consultant

5 Investment Consultants

Associate, Capital Markets

#### Marketing, Research & Product

Product Development (1 VP, 1 Analyst)

Research(1) (1 VP, 1 Associate)

Marketing Analytics (1 VP, 1 Analyst)

#### **Portfolio Management** & Administration

Portfolio Management (2 AVPs, 1 Analyst)

Portfolio Administration (1 AVP, 3 Associates)

#### **Business Management** & Administration

**Business Management** (1 Associate, 1 Analyst)

Receptionist

(1) Supported by an outsourced team of 2 in India (Moody's Research)



# Companies we work with

Indexing, Exchanges & Operations  Global X works with many of the industry's leading index providers, exchanges, and other service providers to deliver high quality products with strong support from our partners.



Market Makers & APs

- Market Makers & Liquidity Providers: Active relationships with > 30 of the largest Market Makers in the industry
- Authorized Participants ("APs"): Agreements with 20 leading financial institutions
  - Continued demand from APs highlights Global X's position as a wellestablished and respected ETF issuer



## Global X in the news – High-level Coverage of Model Portfolio Business

# THE WALL STREET JOURNAL. June 23, 2017

## The Man Who Walked Away From a \$40 Billion ETF Post at Merrill Lynch

Global X is counting on Jon Maier to help it boost growth as it plans to launch ETF portfolios of its own

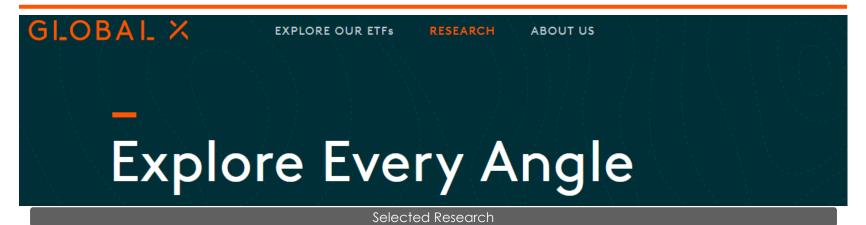


"Jon Maier may not rank among Wall Street's biggest money managers, but he is as close to royalty as the \$3 trillion exchange-traded fund industry gets.

Mr. Maier was, until May, the man who picked the ETFs that go into the prepackaged investment portfolios sold by Merrill Lynch. During his eight years in the role, assets ballooned from less than \$1 billion to more than \$40 billion. He became so well-known in the industry that the strategies acquired the nickname "the Maier models," much to the dismay of Merrill Lynch.

Now he has walked away from his power perch to become the first chief investment officer of Global X Management Co... Global X is banking on Mr. Maier's name to help boost growth, and plans to launch ETF portfolios of its own."

# Our Research: Available on the Global X Content Hub at globalxfunds.com/research





Investing in Tomorrow: A Whitepaper on Thematic Investing



Talking Smart Beta with Justin Sibears from Newfound Research



Rethinking Exposure to China



Webinar Replay: What's
Driving Lithium and
Electric Vehicles



MLP Insights: Q4 2017



Report on High Dividend Stocks in Rising Rate Environments

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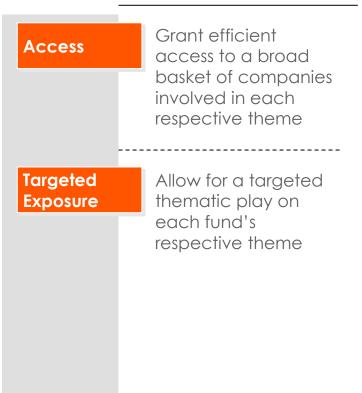




# Thematic Investing

This family of ETFs targets companies that stand to benefit from structural changes in people and demographics, technology and innovation, and natural resources, along with companies that exhibit a particular set of desirable values

#### Thematic Access fund goals

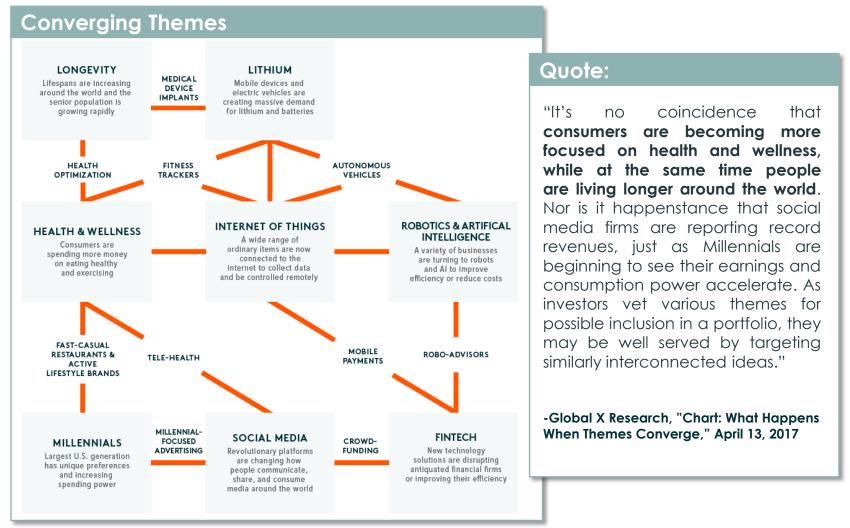


TECHI	NOLOGY
SOCL	Social Media ETF
FINX	FinTech ETF
SNSR	Internet of Things ETF
BOTZ	Robotics & A.I. ETF
LIT	Lithium & Battery Tech ETF
PEOPL	LE
MILN	Millennials Thematic ETF
LNGR	Longevity Thematic ETF
BFIT	Health & Wellness Thematic ETF
LOGO	Iconic U.S. Brands ETF NEW!
RESOL	JRCES
COPX	Copper Miners ETF
SOIL	Fertilizers/Potash ETF
GOEX	Gold Explorers ETF
SIL	Silver Miners ETF
URA	Uranium ETF
PAVE	U.S. Infrastructure Development ETF
VALUE	s
KRMA	Conscious Companies ETF
CATH	S&P 500® Catholic Values ETF



# Thematic Investing: When Themes Converge

McKinsey: "In our experience, the most attractive opportunities are found when multiple themes converge and reinforce one another..."



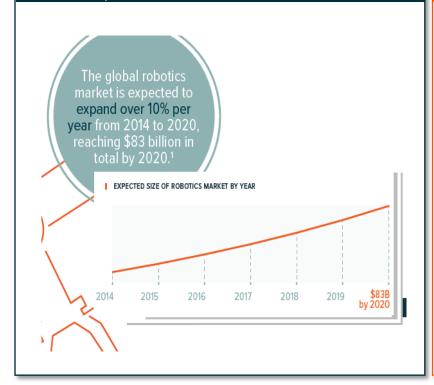
(1) 'From Indexes to Insights: The Rise of Thematic Investing', McKinsey 2014.

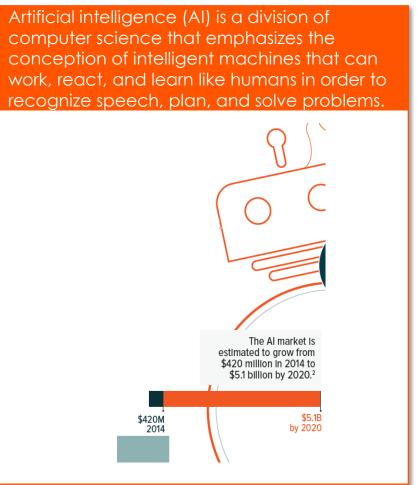




# Thematic Investing: Robotics Basics - What are Robotics and AI?

Robotics involves the idea, creation, design, and application of programmable mechanical devices that can perform tasks and interact with their environments without human input.





(1) Robotics Technology Market by Type and Application, Global Opportunity Analysis and Industry Forecast 2014 – 2020 Report.

(2) Artificial Intelligence (AI) Market by Technology, Application, and Geography. - Global Forecast to 2020 Report.



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## INCOME

Offering solutions to investors seeking to increase or diversify their portfolio's income, the Income funds consist of the SuperDividend® ETFs, which invest in among the highest dividend yielding securities in the world. It also includes alternative income ETFs, such as MLPs and YieldCos.

#### **Income Funds**

SDIV	SuperDividend® ETF
DIV	SuperDividend® U.S. ETF
SRET	SuperDividend® REIT ETF
SDEM	MSCI SuperDividend® Emerging Markets ETF
ALTY	SuperDividend® Alternatives ETF
EFAS	MSCI SuperDividend® EAFE ETF
SPFF	SuperIncome Preferred ETF
MLPA	MLP ETF
MLPX	MLP & Energy Infrastructure ETF
YLCO	YieldCo Index ETF
PFFD	U.S. Preferred ETF



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# International Access Funds

The family of International Access ETFs provides direct exposure to specific markets around the globe, ranging from Asia, Latin America, Europe, and Frontier Markets

ASIA	
PAK	MSCI Pakistan ETF
ASEA	FTSE Southeast Asia ETF
CHIQ	China Consumer ETF
CHIE	China Energy ETF
CHIX	China Financials ETF
CHII	China Industrials ETF
CHIM	China Materials ETF
QQQC	NASDAQ China Technology ETF

FRONTIER							
NGE	MSCI Nigeria ETF						
ARGT	MSCI Argentina ETF						



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# Smart Core: Scientific Beta Multi-factor ETFs Key Features





#### **Key Features**

 The Scientific Beta ETFs seek to outperform market cap weighted indexes by tracking a robust multi-factor index methodology developed by the EDHEC-Risk Institute



 Despite seeking active management-like outperformance, the Scientific Beta ETFs offer a lower fee structure, intra-day liquidity, and transparent holding





- Scientific Beta ETFs aim to provide more stable returns and lower risk by combining four factors:
  - o Value: low price-to-book ratio
  - Size: mid-cap companies
  - o Momentum: higher recent returns
  - o Low Volatility: lower historical volatility

The Scientific
Beta ETFs are a
family of funds
that provide
core equity
exposure to US
and
International
markets



Better

# Performance: Factors

Multi-factor approaches can potentially smooth returns while maintaining the outperformance potential of historically rewarded factors

	Annual Returns* for Factors																
	2002	2003	2004	2005	2006	2007	2008	2009	2010	2011	2012	2013	2014	2015	2016	2017	Avg.
	11.4%	92.4%	28.1%	13.6%	22.7%	5.8%	-24.6%	74.1%	35.2%	6.2%	24.8%	52.0%	15.9%	8.2%	32.2%	21.8%	18.0%
	1.8%	91.8%	22.8%	8.2%	18.3%	5.5%	-37.0%	64.2%	29.1%	2.1%	20.2%	48.3%	13.7%	2.4%	23.5%	19.1%	15.8%
	1.7%	71.8%	22.3%	7.4%	17.8%	-0.1%	-38.0%	45.5%	27.8%	-5.0%	19.9%	46.7%	6.5%	1.4%	21.9%	18.5%	15.6%
	1.3%	64.6%	21.3%	6.3%	16.8%	-4.5%	-39.1%	26.5%	27.4%	-5.4%	19.2%	45.1%	5.7%	-2.0%	19.1%	16.8%	15.6%
	-9.6%	38.5%	17.1%	4.9%	15.8%	-10.9%	-46.5%	23.0%	17.7%	-8.7%	16.0%	33.4%	3.3%	-9.3%	12.9%	14.8%	14.1%
	-22.1%	28.7%	10.9%	1.6%	15.8%	-13.0%	-47.3%	20.5%	15.1%	-14.2%	15.5%	32.4%	1.3%	-9.5%	12.0%	14.7%	9.2%
Ī						D	ifferenc	e betw	een Be	st & Wo	rst Facto	or					
	33.5%	63.7%	17.2%	11.9%	6.9%	18.8%	22.7%	53.5%	20.1%	20.4%	9.3%	19.7%	14.6%	17.7%	20.3%	7.1%	8.8%
	Legend: Factor Average			· ·	Vc	ılue		Size		Mom	entum	V	Low olatili	ty	S&P5	500	

<sup>\*</sup>Annualized returns from Fama French portfolios and S&P500 Index as of 12/31/2017.

Value factor: equal-weighted returns for Fama French portfolios formed on BE/ME;

Size factor: equal-weighted returns for Fama French size portfolios;

Momentum factor: constructed from ten Fama French value- and equal-weighted portfolios;

Low Volatility factor: equal-weighted returns for Fama French portfolios formed on VAR;

Average: average of the four factors mentioned.

Source:

Value factor: <a href="http://mba.tuck.dartmouth.edu/pages/faculty/ken.french/ftp/Portfolios Formed on BE-ME CSV.zip">http://mba.tuck.dartmouth.edu/pages/faculty/ken.french/ftp/Portfolios Formed on ME CSV.zip</a>
Momentum factor: <a href="http://mba.tuck.dartmouth.edu/pages/faculty/ken.french/ftp/10">http://mba.tuck.dartmouth.edu/pages/faculty/ken.french/ftp/10</a> Portfolios Prior 12 2 CSV.zip
Volatility factor: <a href="http://mba.tuck.dartmouth.edu/pages/faculty/ken.french/ftp/Portfolios Formed">http://mba.tuck.dartmouth.edu/pages/faculty/ken.french/ftp/Portfolios Formed</a> on VAR CSV.zip



### Standard Performance

The performance data quoted represents past performance. Past performance does not guarantee future results. The investment return will fluctuate so that an investor's shares, when redeemed, may be worth more or less than their original cost and current performance may be lower or higher than the performance quoted. For performance data current to the most recent month end, please call 1-888-gxfund-1 or visit our website at www.alobalxfunds.com.

Indices are unmanaged and do not include the effect of fees, expenses or sales charges. One cannot invest directly in an index.

#### All data as of 12/31/2017

	Ticker	Expense Ratio		Since Fund Inception (5/12/15)	1 Year	Annualized Since Fund Inception
Clabal V Caianlifia Dala		0.000	et 0.19%1 Market Frice 28.82% SBUXRHMG Index 29.75%	18.81%	10.08%	
Global X Scientific Beta US ETF	SCIU	Gross 0.35%		18.45%	10.09%	
03 LII		1401 0.1770	SBUXRHMG Index	29.75%	19.13%	10.37%
			NAV   28   Nav   28   Nav   Nav	22.92%	31.99%	8.15%
Global X Scientific Beta Europe ETF	SCID	0.38%	Market Price	22.84%	32.10%	8.12%
colope cir			SBRXRHMN Index	23.88%	32.27%	8.45%
			NAV	16.76%	27.56%	6.06%
Global X Scientific Beta Asia ex-Japan ETF	SCIX	0.38%	Market Price	17.32%	28.29%	6.25%
Asia ex-Japan III			SBAXRHMN Index	16.10%	28.05%	5.82%
			NAV	36.09%	24.57%	12.41%
Global X Scientific Beta	SCII 0.38%	0.38%	Market Price	36.49%	25.39%	12.53%
Japan ETF			SBJURHMN Index	37.04%	24.77%	12.68%

<sup>(1)</sup> Fee waivers are contractual and in effect until at least March 1, 2018.



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# Alpha: GURU ETF and BOSS ETF

#### **Fund Summary**

**Guru Index ETF** (GURU)

· Seeks to generate alpha over the broad market by investing in highest conviction ideas from a select pool of hedge funds

Founder-Run **Companies ETF** (BOSS)

 Seeks to generate alpha over the broad market by offering exposure to primarily U.S. mid- and largecap companies who are led by their founder(s)

#### Why these Funds?



Access Ideas



Alpha Potential



Cost Efficiency



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# Risk Management Funds: Overview

### **Fund Summary**

JPMorgan Efficiente Index ETF (EFFE)

 Dynamically allocates its exposure across a broad range of asset classes in an effort to manage risks and achieve a target volatility of 10%

#### Why this Fund?



Low Volatility



Dynamic Allocations



Low Correlation

JPMorgan U.S. Sector Rotator Index ETF (SCTO)

- Seeks to tactically participate in rising markets through a momentum-based U.S. sector rotation strategy
- Defensively shifts up to 100% of its exposure to short-term treasuries in volatile or declining markets



Intelligent Participation



Limit Downside Risk



Capped Volatility



## Disclosures

This information is not an offer to sell or a solicitation of an offer to buy shares of any Fund to any person in any jurisdiction in which an offer, solicitation, purchase or sale would be unlawful under the securities laws of such jurisdiction.

Shares are bought and sold at market price (not NAV) and are not individually redeemed from the fund. Market price returns are based upon the midpoint of the bid/ask spread at the close of the exchange and do not represent the returns an investor would receive if shares were traded at other times. Brokerage commissions will reduce returns. NAVs are calculated using prices as of 4:00pm ET. The information provided is not intended for trading purposes, and should not be considered investment advice.

Carefully consider the fund's investment objectives, risk factors, charges, and expenses before investing. This and additional information can be found in the fund's full or summary prospectus, which may be obtained by calling 1-888-GX-FUND-1 (1.888.493.8631), or by visiting globalxfunds.com. Read the prospectus carefully before investing.

Global X Management Company LLC serves as an advisor to Global X Funds. The Funds are distributed by SEI Investments Distribution Co. (SIDCO), which is not affiliated with Global X Management Company LLC or Conicinnity Advisors,. Global X Funds are not sponsored, endorsed, issued, sold or promoted by Solactive AG, FTSE, Standard & Poors, NASDAQ, Indxx, or MSCI nor do these companies make any representations regarding the advisability of investing in the Global X Funds. Neither SIDCO nor Global X is affiliated with Solactive AG, FTSE, Standard & Poors, NASDAQ, Indxx, or MSCI.

Investing involves risk, including the possible loss of principal. International investments may involve risk of capital loss from unfavorable fluctuation in currency values, from differences in generally accepted accounting principles, or from economic or political instability in other nations. Emerging markets involve heightened risks related to the same factors as well as increased volatility and lower trading volume. Securities focusing on a single country, small- and mid-capitalization companies, and narrowly focused investments may be subject to higher volatility.

There are additional risks associated with investing in base and precious metals as well as their respective mining industries. Investments in securities in the Technology sector are subject to rapid changes in technology product cycles; rapid product obsolescence; government regulation; and increased competition, both domestically and internationally, including competition from foreign competitors with lower production costs. Technology companies and companies that rely heavily on technology tend to be more volatile than the overall market, and are also heavily dependent on patent and intellectual property rights.

Diversification does not ensure a profit or guarantee against a loss.

High short-term performance of the fund is unusual and investors should not expect such performance to be repeated.

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## Disclosures

As interest rates rise, the value of the preferred stocks held by the Fund are likely to decline. In addition, preferred stock may not pay a dividend, an issuer may suspend payment of dividends on preferred stock at any time, and in certain situations an issuer may call or redeem its preferred stock or convert it to common stock.

High yielding stocks are often speculative, high risk investments. These companies can be paying out more than they can support and may reduce their dividends or stop paying dividends at any time, which could have a material adverse effect on the stock price of these companies and the Fund's performance.

Bonds will lose value as interest rates rise.

Investments in securities of MLPs involve risk that differ from investments in common stock including risks related to limited control and limited rights to vote on matters affecting the MLP. The fund invests in the energy industry, which entails significant risk and volatility. MLP common units and other equity securities can be affected by macro-economic and other factors affecting the stock market in general, expectations of interest rates, investor sentiment towards MLPs or the energy sector, changes in a particular issuer's financial condition, or unfavorable or unanticipated poor performance of a particular issuer (in the case of MLPs, generally measured in terms of distributable cash flow). Due to the nature of the Fund's investments, the Fund will be subject to taxation on its taxable income. The NAV of Shares will also be reduced by the accrual of any deferred tax liabilities. The Underlying Index however is calculated without any deductions for taxes. As a result, the Fund's after tax performance could differ significantly from the Underlying Index even if the pretax performance of the Fund and the performance of the Underlying Index are closely correlated. The fund is non-diversified. Certain distributions are expected to be treated as a return of capital for tax purposes rather than from net profits and shareholders should not assume that the source of distributions is from the net profits of the fund.

CATH is not authorized or sponsored by the Roman Catholic Church and the United States Conference of Catholic Bishops has not endorsed Global X, its investment management activities and/or the fund. The Fund's consideration of the Socially Responsible Investment Guidelines ("the Guidelines") of the United States Conference of Catholic Bishops in its investment process may result in choices not to purchase, or sell, otherwise profitable investments in companies that have been identified as being in conflict with the Guidelines. This means that the Fund may underperform other similar funds that do not consider the Guidelines when making investment decisions.

Past distributions are not indicative of future distributions. There is no guarantee that dividends will be paid.

The EFAS fund is non-diversified which represents a heightened risk to investors. Furthermore, the fund invests in small and mid-capitalization companies, which pose greater risks than large companies. Because the Fund's NAV is determined in U.S.dollars, the Fund's NAV could decline if currencies of the underlying securities depreciate against the U.S.dollar. Investments in the securities of foreign issuers (including investments in ADRs and GDRs) are subject to the risks associated with investing in those foreign markets, such as heightened risks of inflation or nationalization. The Fund may be exposed to the risks of leverage, which may be considered a speculative investment technique. Leverage magnifies the potential for gain and loss on amounts invested and therefore increases the risks associated with investing in the Fund.

